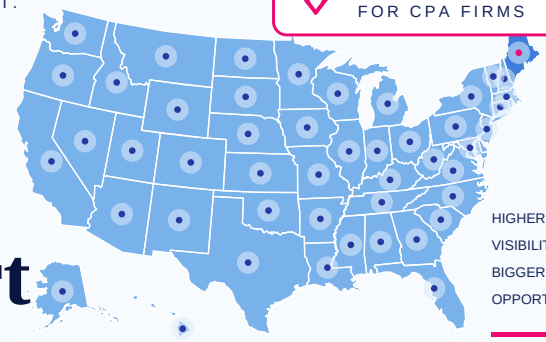
AuditRadar
PUBLIC DATA. REAL OPPORTUNITY.

NONPROFITS CREATE IMPACT. YOU FIND OPPORTUNITY.

TERRITORY REPORT
FOR CPA FIRMS



HIGHER VISIBILITY. BIGGER OPPORTUNITIES.

NONPROFIT · SAMPLE — REDACTED

Maine Nonprofit Audit Opportunity Report

DATA-DRIVEN PROSPECTS. A STRONGER TOMORROW.

Prepared for: Your firm | **Territory:** Maine (ME) | **Data as of:** 2026-11-06

Ranked Accounts
300
scored in this territory

Auditor Changes
11
▲ +43%
statewide FY2024 vs. FY2023

First Single Audits
125
▼ -38%
statewide FY2024 vs. FY2023

Open RFPs
0
open on the generation date

Turn Information Into Opportunity

AuditRadar ranks 300 nonprofit accounts in Maine on what changed in the public record — auditor changes, first single audits, new findings, threshold entries — so your firm can spend its time where something just moved. Every row links to the filing it came from.

- Spot opportunities early
- Check every row at source
- Work the list in rank order

"Public data. Real opportunities. Stronger communities."

Top Nonprofit Audit Opportunities

RANKED BY OPPORTUNITY POTENTIAL

TRUSTED DATA. LINKED EVIDENCE.

#	Organization Name	EIN	City	State	Federal Expenditures	Primary Signal	Most Recently Observed Auditor	Opportunity Score	Evidence	Next Step
1	HARRINGTON FAMILY…		Harringt…	ME	$1,596,995	Executive changed (990)	BDMP ASSURAN…	55	View →	Add to watch
2	Name in the full report		Portland	ME	$25M–$100M	Auditor Change	BDMP Assurance…	51		Review filing
3	Name in the full report		Waterville	ME	$1M–$2M	Paid preparer changed (9…	WIPFLI LLP	42		Review filing
4	Name in the full report		Bangor	ME	$750K–$1M	Auditor Change	WIPFLI LLP	42		Review filing
5	Name in the full report		South P…	ME	$1M–$2M	Paid preparer changed (9…	WIPFLI LLP	39		Review filing
6	Name in the full report		Portland	ME	$1M–$2M	First Single Audit	WIPFLI LLP	39		Review filing
7	Name in the full report		Hallowell	ME	$750K–$1M	First Single Audit	Purdy Powers &…	39		Review filing
8	Name in the full report		Bath	ME	$5M–$10M	New Finding	One River CPAs	38		Add to watch

Signal Legend

KEY INDICATORS OF OPPORTUNITY

- **Auditor Change** — A different audit firm between two consecutive filings.
- **First Single Audit** — First single audit filing observed.
- **Threshold Entry** — Reached the threshold for its fiscal year.
- **New Finding** — New finding in the latest filing.
- **Open RFP** — Solicitation open on the date checked.

Methodology

HOW WE IDENTIFY OPPORTUNITIES

We read nonprofit Federal Audit Clearinghouse (FAC) filings, IRS Form 990 returns and publicly posted solicitations to find organizations whose audit record just changed. Accounts are ranked on the published scoring profile named in manifest.json, weighing auditor changes, audit history, findings, federal spending and open RFPs.

Public data. Real opportunities. Every row links to its source.

Not affiliated with the U.S. General Services Administration or the Federal Audit Clearinghouse.

OPPORTUNITY LIVES IN PLAIN SIGHT.

Open RFPs: audit & accounting solicitations

EXPLICIT DEMAND · WORKED FIRST

No solicitation in Maine was open on 2026-11-15. The accounts below are ranked on what changed in the public record instead of on a posted solicitation.

Top accounts to review

HIGHER POTENTIAL · SMARTER OUTREACH

The 25 highest-ranked of 300 accounts. Fit is how well the organization matches a regional nonprofit audit practice; Opp. is the strength of what changed on the public record; Conf. is how far the underlying identifiers can be trusted.

#	Organization	City	Federal exp.	Primary signal	Most recently observed auditor	Fit	Opp.	Conf.	Evidence	Next step
1	HARRINGTON FAMILY HEALTH CENTER	Harrington	$1,596,995	Executive changed (990)	BDMP ASSURANCE, LLP	77	55	HIGH	View →	Add to watch
2	Name in the full report	Portland	$25M–$100M	Auditor changed	BDMP Assurance, LLP	71	51	HIGH		Review filing
3	Name in the full report	Waterville	$1M–$2M	Paid preparer changed (...	WIPFLI LLP	82	42	MEDIUM		Review filing
4	Name in the full report	Bangor	$750K–$1M	Auditor changed	WIPFLI LLP	44	42	HIGH		Review filing
5	Name in the full report	South Paris	$1M–$2M	Paid preparer changed (...	WIPFLI LLP	75	39	HIGH		Review filing
6	Name in the full report	Portland	$1M–$2M	First single audit	WIPFLI LLP	61	39	HIGH		Review filing
7	Name in the full report	Hallowell	$750K–$1M	First single audit	Purdy Powers & Company	47	39	HIGH		Review filing
8	Name in the full report	Bath	$5M–$10M	New material noncompli...	One River CPAs	94	38	HIGH		Add to watch
9	Name in the full report	Millinocket	$10M–$25M	Federal spend growth	BDMP Assurance, LLP	81	38	HIGH		Add to watch
10	Name in the full report	Portland	$1M–$2M	New material weakness	Purdy Powers & Co.	88	37	HIGH		Add to watch
11	Name in the full report	Houlton	$2M–$5M	Auditor changed	RHR Smith & Company	78	36	HIGH		Review filing
12	Name in the full report	Bangor	$2M–$5M	New significant deficiency	BDMP Assurance LLP	94	34	HIGH		Add to watch
13	Name in the full report	Bangor	$10M–$25M	Paid preparer changed (...	WIPFLI LLP	94	34	HIGH		Review filing
14	Name in the full report	Keene	$1M–$2M	Finance lead changed (...	BDMP Assurance, LLP	88	34	HIGH		Add to watch
15	Name in the full report	Brunswick	$1M–$2M	First single audit	Purdy Powers & Co.	59	33	HIGH		Review filing
16	Name in the full report	Portland	$1M–$2M	Executive changed (990)	Purdy Powers & Co.	82	32	HIGH		Add to watch
17	Name in the full report	Augusta	$750K–$1M	First single audit	Novogradac & Company LLP	44	32	HIGH		Review filing
18	Name in the full report	Augusta	$10M–$25M	Auditor changed	BDMP Assurance, LLP	94	31	HIGH		Review filing
19	Name in the full report	Augusta	$2M–$5M	Paid preparer changed (...	WIPFLI LLP	88	31	HIGH		Review filing
20	Name in the full report	Augusta	$5M–$10M	Auditor changed	NICHOLSON MICHAUD AND NADEAU	80	31	HIGH		Review filing
21	Name in the full report	Augusta	$2M–$5M	Federal spend growth	NICHOLSON MICHAUD AND NADEAU	75	31	HIGH		Add to watch
22	Name in the full report	Bangor	$5M–$10M	First single audit	Baker Newman & Noyes LLC	72	31	MEDIUM		Review filing
23	Name in the full report	Portland	$2M–$5M	New material noncompli...	One River CPAs	82	30	HIGH		Add to watch

#	Organization	City	Federal exp.	Primary signal	Most recently observed auditor	Fit	Opp.	Conf.	Evidence	Next step
24	Name in the full report	South Portland	$1M–$2M	First single audit	BERRY DUNN MCNEIL & PARKER, LLC	69	30	MEDIUM		Review filing
25	Name in the full report	Bangor	$2M–$5M	Paid preparer changed (...	WIPFLI LLP	68	30	MEDIUM		Review filing

Next step follows the signal's tier, and is advice about your own desk rather than anything observed about the organization. Read RFP — an open solicitation. Review filing — a direct change on the latest filing. Add to watch — a complexity change. Diary FYE — a timing signal only.

Opportunity Themes in Maine

KEY TRENDS DRIVING NONPROFIT AUDIT DEMAND

125 Entered threshold
Federal expenditures reached the threshold applicable

125 First single audit
The first single audit filing observed for this organization.

115 New significant deficiency
The latest filing discloses a significant deficiency the prior one did not.

112 Same auditor on 7+ reports
The latest filing and the ones before it name the same audit firm on seven

93 Auditor changed
A different firm than last year; not a rename or a combination.

Recommended Actions

TURN INSIGHTS INTO ENGAGEMENTS

1. Review the top accounts and set your outreach order
2. Read each account's signal and tailor what you bring
3. Open the FAC filing before you reach out
4. Diary follow-ups against each fiscal year end
5. Check the next weekly build for what changed

Methodology & Evidence

This report uses Federal Audit Clearinghouse single audit filings (public records), IRS Form 990 returns and publicly posted solicitations. Accounts are ranked on the published profile in manifest.json, weighing auditor changes, single audit thresholds, federal expenditures, findings and open RFPs. Every figure links to the public record it came from.

Public data.
Real opportunities.
Every row links to its source.

Why these accounts, in the filings' own terms

THE EVIDENCE SENTENCE, UNEDITED

HARRINGTON FAMILY HEALTH CENTER

FAC audit year 2025 (report 2025-03-GSAFAC-0000421779) reports $1,596,995 in federal expenditures across 3 programs; the auditor firm on the 2024 report (BDMP ASSURANCE, LLP) differs from the prior observed year (Edwards, Faust & Smith, CPA's); the person listed as chief executive officer on the Form 990 for the period ending 2025-03 differs from the prior filing; the person listed as chief financial officer on the Form 990 for the period ending 2025-03 differs from the prior filing; a significant deficiency is disclosed for 2024 (none the prior year).
Suggested next step: Add to your watch list.

Incumbent landscape

WHO YOU ARE COMPETING WITH

Audit firms observed on nonprofit single audits in this territory over the last two years, largest practice first — who you are competing with, and on what size of work.

Audit firm	Nonprofit audits (2 years)	Median federal expenditures
BERRY DUNN MCNEIL & PARKER, LLC	58	$3,498,086
BDMP Assurance, LLP	27	$3,978,654
OTIS ATWELL	24	$1,976,026
WIPFLI LLP	18	$4,476,456
PURDY POWERS AND COMPANY	15	$1,655,843
ONE RIVER CPAS	14	$2,401,042
RHR SMITH & COMPANY	14	$2,340,733
BAKER NEWMAN & NOYES LLC	13	$7,930,931

Audit firm	Nonprofit audits (2 years)	Median federal expenditures
BBSC, CPAS	13	$1,337,698
Freeman & Company, CPAs	12	$1,249,286

How to work this report

TURN THE SHEETS INTO A CALL LIST

1. Start with the open solicitations: those organizations have said in public that they are buying.
2. Then work the ranked accounts from the top. The order is Opportunity Signal, then ICP Fit, then Data Confidence — the same order as 02_high_signal_accounts.csv.
3. Read the evidence sentence before the score. It names what was observed, when, and in which filing; the judgement about what it means is yours.
4. Open the FAC link on any account you act on and confirm the figures at the source; check a solicitation deadline on the issuer's own page before you build to it, because deadlines move.
5. Filter the CSV on your own criteria: every column in the sheets is documented in 00_data_dictionary.csv.

Signal legend

EVERY SIGNAL IN THE RANKING

Every signal used in the ranking, and what the filing had to show for it.

Auditor changed
A different firm than last year; not a rename or a combination.

First single audit
The first single audit filing observed for this organization.

New material noncompliance
The latest filing discloses material noncompliance the prior one did not.

New material weakness
The latest filing discloses a material weakness the prior one did not.

Finance lead changed (990)
The finance lead named on the latest Form 990 differs from the prior return's.

Paid preparer changed (990)
The paid preparer signing the latest Form 990 differs from the prior return's.

Executive changed (990)
The officer named on the latest Form 990 differs from the prior return's.

Federal spend growth
Federal expenditures grew materially against the prior filing.

New significant deficiency
The latest filing discloses a significant deficiency the prior one did not.

How to read the scores

THE LEGEND TRAVELS WITH THE FILE

ICP Fit	0-100. How well the account matches a regional nonprofit audit practice: size, complexity and geography.
Opportunity Signal	0-100. The weight of what changed on the public record — tier A a direct change (auditor changed, first single audit, entered the threshold), tier B a complexity change (federal spend growth, new findings), tier T timing.
Data Confidence	HIGH, MEDIUM or LOW, from identifier quality, recency and resubmission status.
Blank cell	The source did not report the value; see coverage_flags in the CSV. A missing number is left blank rather than reported as a zero.

What is in this download

ONE FOLDER, EVERY FILE EXPLAINED

01_open_rfps.csv	Every solicitation open on the generation date, with its deadline quoted from the issuer's page and a link to that page.
02_high_signal_accounts.csv	The ranked accounts, one row each, with the scores, the evidence sentence and the FAC report behind it.
03_incumbent_landscape.csv	The audit firms observed in this territory, with how many nonprofit audits each one signed.
04_program_context.csv	The federal programs behind each account, ten largest first.

00_data_dictionary.csv	Every exported column, what it means, and the export's own metadata: sources, method version, date format, known limits.
auditradar_<ST>_<date>.xlsx	The same four tables in one workbook, formatted, with a data dictionary; its first sheet is the formatted first page of the data.
summary.pdf / summary.html	This summary, to read or to forward.
summary_dark.html	The same summary in the dark theme.
csv_data_report.pdf	The CSV files explained: the first rows, every column, how to read the signals and the outreach priority.
manifest.json	The FAC extract this build came from, by checksum, and the profile used.

Methodology in full

HOW THIS FILE WAS BUILT

What this is: a ranked list of nonprofit audit/accounting pursuit opportunities built from public Federal Audit Clearinghouse (FAC) data and publicly posted RFPs. Every row links to its FAC report (app.fac.gov/dissemination/summary/<report_id>) or to the original RFP page.

Sheets: 01_open_rfps = solicitations checked automatically against the issuer page on the date shown in last_verified_at. 02_high_signal_accounts = accounts ranked by Opportunity Signal, then ICP Fit, then Data Confidence. 03_incumbent_landscape = audit firms observed in FAC for this territory. 04_program_context = federal programs per account (top 10 by expenditure).

How to read the scores: ICP Fit (0-100) = how well the account matches a regional nonprofit audit practice (size, complexity, geography). Opportunity Signal (0-100) = inferred evidence of change: A direct change (auditor change, first single audit, entered threshold), B complexity change (federal spend growth, new findings), T timing (new or missing FAC filing). Open RFPs are explicit demand: they are listed first and in 01_open_rfps, never added into the score (primary_signal_tier S). Data Confidence = HIGH/MEDIUM/LOW based on identifier quality, recency and resubmission status.

What the words mean: "fac_fiscal_year_end" = the fiscal year end date on the latest FAC report; "fiscal year end approaching" means that date's next anniversary falls within 90 days of the data date, and "no FAC submission observed" means the Clearinghouse shows no report for the following fiscal year as of the data date — neither is a statement about an organization's filing status, nor that it is seeking proposals. "most recently observed auditor" = the auditor firm named on the latest FAC report; it is not a statement about a current contract. "Auditor changed" = the firm on a report differs from the firm on the report for the year before it, not counting a renamed or re-spelled firm or one that appears to have combined into another; the evidence sentence names the years. "Appears to have entered Single Audit-relevant level" = federal expenditures at/above the threshold applicable to that fiscal-year start ($750,000 before 2024-10-01; $1,000,000 on/after).

Coverage: blank cells with a coverage_flags entry mean the source did not report the value. We never display a missing value as $0. Form 990 columns (accounting fees, paid preparer, latest 990 tax period) come from the IRS Form 990 e-file data as filed; they are blank and flagged SOURCE_NOT_COVERED while a return has not been read yet, NOT_REQUIRED when the organization does not have to file a 990 with financial data, and NOT_APPLICABLE for a Form 990-EZ, which has no accounting-fee line. Form 990 accounting fees are not the price of an audit engagement: line 11c covers every accounting service bought that year - bookkeeping, the tax return, the audit - so read it as a ceiling on the audit fee rather than the fee (03_01 section 20.11). NTEE code, 501(c) subsection, revenue, assets and tax period come from the IRS Exempt Organizations Business Master File: they are the IRS's figures from the organization's latest return, not current financials.

Freshness: FAC public data is refreshed by GSA typically weekly. This report reflects the FAC extract identified in manifest.json (sha256 of general.csv). RFP status is as checked on the date in last_verified_at; deadlines can change — always confirm on the issuer's page.

Not affiliated with the U.S. General Services Administration or the Federal Audit Clearinghouse. This report is sales-prioritization information, not legal, audit, or procurement advice, and makes no claim that any organization intends to change providers.

Data: public Federal Audit Clearinghouse filings and publicly posted solicitations. Questions or corrections: support@getauditradar.com