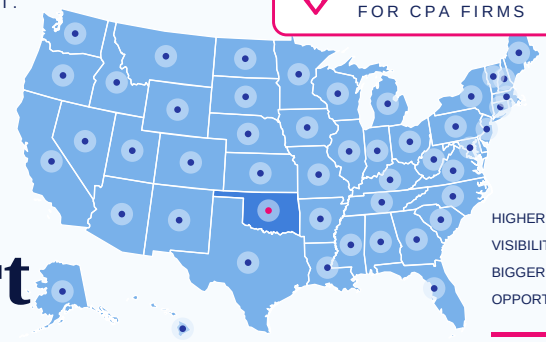
AuditRadar
PUBLIC DATA. REAL OPPORTUNITY.

NONPROFITS CREATE IMPACT. YOU FIND OPPORTUNITY.

TERRITORY REPORT
FOR CPA FIRMS



HIGHER VISIBILITY. BIGGER OPPORTUNITIES.

NONPROFIT · SAMPLE — REDACTED

Oklahoma Nonprofit Audit Opportunity Report

DATA-DRIVEN PROSPECTS. A STRONGER TOMORROW.

Prepared for: Your firm | **Territory:** Oklahoma (OK) | **Data as of:** 2026-11-06

Ranked Accounts
300
scored in this territory

Auditor Changes
15
▲ +55%
statewide FY2024 vs. FY2023

First Single Audits
148
▼ -16%
statewide FY2024 vs. FY2023

Open RFPs
0
open on the generation date

Turn Information Into Opportunity

AuditRadar ranks 300 nonprofit accounts in Oklahoma on what changed in the public record — auditor changes, first single audits, new findings, threshold entries — so your firm can spend its time where something just moved. Every row links to the filing it came from.

- Spot opportunities early
- Check every row at source
- Work the list in rank order

"Public data. Real opportunities. Stronger communities."

Top Nonprofit Audit Opportunities

RANKED BY OPPORTUNITY POTENTIAL

TRUSTED DATA. LINKED EVIDENCE.

#	Organization Name	EIN	City	State	Federal Expenditures	Primary Signal	Most Recently Observed Auditor	Opportunity Score	Evidence	Next Step
1	OKLAHOMA ALLIANC…		Oklaho…	OK	$8,091,795	Auditor Change	Morse & Co., PLLC	58	View →	Review filing
2	Name in the full report		Oklaho…	OK	$2M–$5M	Auditor Change	HoganTaylor LLP	49		Review filing
3	Name in the full report		Hugo	OK	$10M–$25M	Executive changed (990)	LANDMARK PLC…	42		Add to watch
4	Name in the full report		Bartles…	OK	$1M–$2M	Auditor Change	Stotts, Archambo,…	40		Review filing
5	Name in the full report		Oklaho…	OK	$2M–$5M	First Single Audit	Finley & Cook, PL…	39		Review filing
6	Name in the full report		Oklaho…	OK	$10M–$25M	Auditor Change	Forvis Mazars, LLP	37		Review filing
7	Name in the full report		Durant	OK	$750K–$1M	First Single Audit	St. Pierre, Kimble…	36		Review filing
8	Name in the full report		Lindsay	OK	$2M–$5M	Executive changed (990)	Johnston and Bry…	35		Add to watch

Signal Legend

KEY INDICATORS OF OPPORTUNITY

- **Auditor Change** — A different audit firm between two consecutive filings.
- **First Single Audit** — First single audit filing observed.
- **Threshold Entry** — Reached the threshold for its fiscal year.
- **New Finding** — New finding in the latest filing.
- **Open RFP** — Solicitation open on the date checked.

Methodology

HOW WE IDENTIFY OPPORTUNITIES

We read nonprofit Federal Audit Clearinghouse (FAC) filings, IRS Form 990 returns and publicly posted solicitations to find organizations whose audit record just changed. Accounts are ranked on the published scoring profile named in manifest.json, weighing auditor changes, audit history, findings, federal spending and open RFPs.

Public data. Real opportunities. Every row links to its source.

Not affiliated with the U.S. General Services Administration or the Federal Audit Clearinghouse.

OPPORTUNITY LIVES IN PLAIN SIGHT.

Open RFPs: audit & accounting solicitations

EXPLICIT DEMAND · WORKED FIRST

No solicitation in Oklahoma was open on 2026-11-15. The accounts below are ranked on what changed in the public record instead of on a posted solicitation.

Top accounts to review

HIGHER POTENTIAL · SMARTER OUTREACH

The 25 highest-ranked of 300 accounts. Fit is how well the organization matches a regional nonprofit audit practice; Opp. is the strength of what changed on the public record; Conf. is how far the underlying identifiers can be trusted.

#	Organization	City	Federal exp.	Primary signal	Most recently observed auditor	Fit	Opp.	Conf.	Evidence	Next step
1	OKLAHOMA ALLIANCE OF YMCAS, INC	Oklahoma City	$8,091,795	Auditor changed	Morse & Co., PLLC	68	58	HIGH	View →	Review filing
2	Name in the full report	Oklahoma City	$2M–$5M	Auditor changed	HoganTaylor LLP	100	49	HIGH		Review filing
3	Name in the full report	Hugo	$10M–$25M	Executive changed (990)	LANDMARK PLC CERTIFIED PUBLIC ACCOUNTANTS	86	42	MEDIUM		Add to watch
4	Name in the full report	Bartlesville	$1M–$2M	Auditor changed	Stotts, Archambo, Mueggenborg & Barclay, PC	59	40	HIGH		Review filing
5	Name in the full report	Oklahoma City	$2M–$5M	First single audit	Finley & Cook, PLLC	75	39	HIGH		Review filing
6	Name in the full report	Oklahoma City	$10M–$25M	Auditor changed	Forvis Mazars, LLP	81	37	HIGH		Review filing
7	Name in the full report	Durant	$750K–$1M	First single audit	St. Pierre, Kimble, & Associates CPA, PC	44	36	HIGH		Review filing
8	Name in the full report	Lindsay	$2M–$5M	Executive changed (990)	Johnston and Bryant, Certified Public Accountants	68	35	HIGH		Add to watch
9	Name in the full report	Oklahoma City	$25M–$100M	Auditor changed	CapinCrouse LLC	88	34	HIGH		Review filing
10	Name in the full report	West Peoria	$2M–$5M	Auditor changed	MK Group CPAs & Consultants LLC	50	34	HIGH		Review filing
11	Name in the full report	Tulsa	$10M–$25M	New material weakness	HoganTaylor LLP	94	32	HIGH		Add to watch
12	Name in the full report	Oklahoma City	$2M–$5M	Federal spend growth	Russell and Associates CPAs, PC	71	32	HIGH		Add to watch
13	Name in the full report	Oklahoma City	$2M–$5M	Federal spend growth	Finley & Cook, PLLC	68	32	HIGH		Add to watch
14	Name in the full report	Tulsa	$1M–$2M	First single audit	Conklin, Gilpin & Wertz, PLLC	66	32	HIGH		Review filing
15	Name in the full report	Mcalester	$1M–$2M	First single audit	dwg inc.	63	32	HIGH		Review filing
16	Name in the full report	Edmond	$2M–$5M	First single audit	JOHN FLUSCHE CPA	56	32	HIGH		Review filing
17	Name in the full report	Claremore	$10M–$25M	Federal spend growth	SSC CPAs, P.A.	84	31	HIGH		Add to watch
18	Name in the full report	Lawton	$1M–$2M	First single audit	Assurance Dimensions, LLC	66	30	HIGH		Review filing
19	Name in the full report	Tulsa	$5M–$10M	Accounting fees jumpe...	Conklin, Gilpin & Wertz, PLLC	94	29	HIGH		Add to watch
20	Name in the full report	Lawton	$2M–$5M	Federal spend growth	MICHAEL GREEN,CPA	76	29	HIGH		Add to watch
21	Name in the full report	Oklahoma City	$2M–$5M	Federal spend growth	HSPG & Associates, PC	59	29	HIGH		Add to watch
22	Name in the full report	Tulsa	$5M–$10M	Federal spend growth	HoganTaylor LLP	94	28	HIGH		Add to watch

#	Organization	City	Federal exp.	Primary signal	Most recently observed auditor	Fit	Opp.	Conf.	Evidence	Next step
23	Name in the full report	Tulsa	$5M–$10M	New material noncompli…	Morse and Company PLLC	78	28	HIGH		Add to watch
24	Name in the full report	Tulsa	$2M–$5M	Finance lead changed (…	Morse Co., PLLC	92	27	MEDIUM		Add to watch
25	Name in the full report	Edmond	$2M–$5M	First single audit	Peters & Chandler, P.C.	81	27	HIGH		Review filing

Next step follows the signal's tier, and is advice about your own desk rather than anything observed about the organization. Read RFP — an open solicitation. Review filing — a direct change on the latest filing. Add to watch — a complexity change. Diary FYE — a timing signal only.

Opportunity Themes in Oklahoma

KEY TRENDS DRIVING NONPROFIT AUDIT DEMAND

148 — Entered threshold
Federal expenditures reached the threshold applicable

148 — First single audit
The first single audit filing observed for this organization.

146 — Fiscal year-end within 90 days
The fiscal year end on the latest filing has its next anniversary within

115 — Next FAC filing not yet
The Clearinghouse shows no filing for the following fiscal year as of the data

92 — Same auditor on 7+ reports
The latest filing and the ones before it name the same audit firm on seven

Recommended Actions

TURN INSIGHTS INTO ENGAGEMENTS

1. Review the top accounts and set your outreach order
2. Read each account's signal and tailor what you bring
3. Open the FAC filing before you reach out
4. Diary follow-ups against each fiscal year end
5. Check the next weekly build for what changed

Methodology & Evidence

This report uses Federal Audit Clearinghouse single audit filings (public records), IRS Form 990 returns and publicly posted solicitations. Accounts are ranked on the published profile in manifest.json, weighing auditor changes, single audit thresholds, federal expenditures, findings and open RFPs. Every figure links to the public record it came from.

Public data.
Real opportunities.
Every row links to its source.

Why these accounts, in the filings' own terms

THE EVIDENCE SENTENCE, UNEDITED

OKLAHOMA ALLIANCE OF YMCAS, INC

FAC audit year 2025 (report 2025-12-GSAFAC-0000430620) reports $8,091,795 in federal expenditures across 1 program; the auditor firm on the 2025 report (Morse & Co., PLLC) differs from the prior observed year (Arledge & Associates,); the paid preparer on the Form 990 for the period ending 2025-12 (MORSE & CO PLLC) differs from the prior filing (ARLEDGE & ASSOCIATES PC); the person listed as ceo on the Form 990 for the period ending 2025-12 differs from the prior filing; federal expenditures grew from $4,244,879 to $8,091,795 between 2024 and 2025. Suggested next step: Review the filing.

Incumbent landscape

WHO YOU ARE COMPETING WITH

Audit firms observed on nonprofit single audits in this territory over the last two years, largest practice first — who you are competing with, and on what size of work.

Audit firm	Nonprofit audits (2 years)	Median federal expenditures
JOHN FLUSCHE, CPA	27	$1,236,470
STOTTS, ARCHAMBO, MUEGGENBORG & BARCLAY, PC	20	$1,385,730
HOGANTAYLOR LLP	19	$3,155,258
JOHNSTON & BRYANT, CERTIFIED PUBLIC ACCOUNTANTS	18	$3,575,115
Landmark PLC	14	$3,144,751
MICHAEL W. GREEN, CPA	11	$1,462,256
ARLEDGE & ASSOCIATES, P.C.	10	$4,342,251

Audit firm	Nonprofit audits (2 years)	Median federal expenditures
BKD, LLP	10	$7,672,905
EIDE BAILLY LLP	10	$5,976,408
HSPG & ASSOCIATES, PC	10	$1,650,739

How to work this report

TURN THE SHEETS INTO A CALL LIST

1. Start with the open solicitations: those organizations have said in public that they are buying.
2. Then work the ranked accounts from the top. The order is Opportunity Signal, then ICP Fit, then Data Confidence — the same order as 02_high_signal_accounts.csv.
3. Read the evidence sentence before the score. It names what was observed, when, and in which filing; the judgement about what it means is yours.
4. Open the FAC link on any account you act on and confirm the figures at the source; check a solicitation deadline on the issuer's own page before you build to it, because deadlines move.
5. Filter the CSV on your own criteria: every column in the sheets is documented in 00_data_dictionary.csv.

Signal legend

EVERY SIGNAL IN THE RANKING

Every signal used in the ranking, and what the filing had to show for it.

Auditor changed
A different firm than last year; not a rename or a combination.

First single audit
The first single audit filing observed for this organization.

Executive changed (990)
The officer named on the latest Form 990 differs from the prior return's.

New material weakness
The latest filing discloses a material weakness the prior one did not.

Federal spend growth
Federal expenditures grew materially against the prior filing.

Accounting fees jumped (990)
Form 990 line 11c accounting fees rose sharply against the prior return.

New material noncompliance
The latest filing discloses material noncompliance the prior one did not.

Finance lead changed (990)
The finance lead named on the latest Form 990 differs from the prior return's.

How to read the scores

THE LEGEND TRAVELS WITH THE FILE

ICP Fit	0-100. How well the account matches a regional nonprofit audit practice: size, complexity and geography.
Opportunity Signal	0-100. The weight of what changed on the public record — tier A a direct change (auditor changed, first single audit, entered the threshold), tier B a complexity change (federal spend growth, new findings), tier T timing.
Data Confidence	HIGH, MEDIUM or LOW, from identifier quality, recency and resubmission status.
Blank cell	The source did not report the value; see coverage_flags in the CSV. A missing number is left blank rather than reported as a zero.

What is in this download

ONE FOLDER, EVERY FILE EXPLAINED

01_open_rfps.csv	Every solicitation open on the generation date, with its deadline quoted from the issuer's page and a link to that page.
02_high_signal_accounts.csv	The ranked accounts, one row each, with the scores, the evidence sentence and the FAC report behind it.
03_incumbent_landscape.csv	The audit firms observed in this territory, with how many nonprofit audits each one signed.
04_program_context.csv	The federal programs behind each account, ten largest first.
00_data_dictionary.csv	Every exported column, what it means, and the export's own metadata: sources, method version, date format, known limits.

auditradar_<ST>_<date>.xlsx	The same four tables in one workbook, formatted, with a data dictionary; its first sheet is the formatted first page of the data.
summary.pdf / summary.html	This summary, to read or to forward.
summary_dark.html	The same summary in the dark theme.
csv_data_report.pdf	The CSV files explained: the first rows, every column, how to read the signals and the outreach priority.
manifest.json	The FAC extract this build came from, by checksum, and the profile used.

Methodology in full

HOW THIS FILE WAS BUILT

What this is: a ranked list of nonprofit audit/accounting pursuit opportunities built from public Federal Audit Clearinghouse (FAC) data and publicly posted RFPs. Every row links to its FAC report (app.fac.gov/dissemination/summary/<report_id>) or to the original RFP page.

Sheets: 01_open_rfps = solicitations checked automatically against the issuer page on the date shown in last_verified_at. 02_high_signal_accounts = accounts ranked by Opportunity Signal, then ICP Fit, then Data Confidence. 03_incumbent_landscape = audit firms observed in FAC for this territory. 04_program_context = federal programs per account (top 10 by expenditure).

How to read the scores: ICP Fit (0-100) = how well the account matches a regional nonprofit audit practice (size, complexity, geography). Opportunity Signal (0-100) = inferred evidence of change: A direct change (auditor change, first single audit, entered threshold), B complexity change (federal spend growth, new findings), T timing (new or missing FAC filing). Open RFPs are explicit demand: they are listed first and in 01_open_rfps, never added into the score (primary_signal_tier S). Data Confidence = HIGH/MEDIUM/LOW based on identifier quality, recency and resubmission status.

What the words mean: "fac_fiscal_year_end" = the fiscal year end date on the latest FAC report; "fiscal year end approaching" means that date's next anniversary falls within 90 days of the data date, and "no FAC submission observed" means the Clearinghouse shows no report for the following fiscal year as of the data date — neither is a statement about an organization's filing status, nor that it is seeking proposals. "most recently observed auditor" = the auditor firm named on the latest FAC report; it is not a statement about a current contract. "Auditor changed" = the firm on a report differs from the firm on the report for the year before it, not counting a renamed or re-spelled firm or one that appears to have combined into another; the evidence sentence names the years. "Appears to have entered Single Audit-relevant level" = federal expenditures at/above the threshold applicable to that fiscal-year start ($750,000 before 2024-10-01; $1,000,000 on/after).

Coverage: blank cells with a coverage_flags entry mean the source did not report the value. We never display a missing value as $0. Form 990 columns (accounting fees, paid preparer, latest 990 tax period) come from the IRS Form 990 e-file data as filed; they are blank and flagged SOURCE_NOT_COVERED while a return has not been read yet, NOT_REQUIRED when the organization does not have to file a 990 with financial data, and NOT_APPLICABLE for a Form 990-EZ, which has no accounting-fee line. Form 990 accounting fees are not the price of an audit engagement: line 11c covers every accounting service bought that year - bookkeeping, the tax return, the audit - so read it as a ceiling on the audit fee rather than the fee (03_01 section 20.11). NTEE code, 501(c) subsection, revenue, assets and tax period come from the IRS Exempt Organizations Business Master File: they are the IRS's figures from the organization's latest return, not current financials.

Freshness: FAC public data is refreshed by GSA typically weekly. This report reflects the FAC extract identified in manifest.json (sha256 of general.csv). RFP status is as checked on the date in last_verified_at; deadlines can change — always confirm on the issuer's page.

Not affiliated with the U.S. General Services Administration or the Federal Audit Clearinghouse. This report is sales-prioritization information, not legal, audit, or procurement advice, and makes no claim that any organization intends to change providers.

Data: public Federal Audit Clearinghouse filings and publicly posted solicitations. Questions or corrections: support@getauditradar.com