AuditRadar
PUBLIC DATA. REAL OPPORTUNITY.

SAMPLE — REDACTED

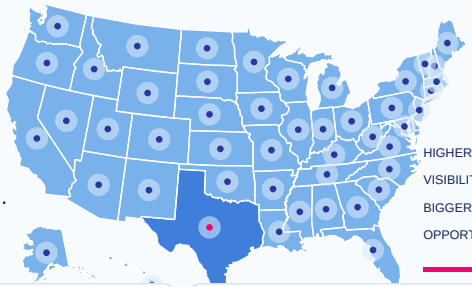
PUBLIC RECORDS.
REAL OPPORTUNITIES.
A MORE INFORMED TOMORROW.

CLIENT DATA REPORT
CSV ANALYSIS

CSV Data Opportunity Report

CLEAN DATA. CLEAR INSIGHTS. REAL OPPORTUNITIES.

Prepared for: Your firm | **Territory:** Texas (TX) | **Data as of:** 2026-10-30



HIGHER VISIBILITY. BIGGER OPPORTUNITIES.

Total Records
2,094
rows across the four data files

Unique Organizations
300
distinct organizations ranked

Total Federal Expenditures
$3.33B
300 of 300 accounts reported one

High-Priority Opportunities
178
tier S or A: an open RFP or a direct change

Opportunity Data (CSV Import)

PUBLIC RECORD INTELLIGENCE FOR CPA FIRMS

CLEAN DATA. REAL OPPORTUNITIES.
A MORE INFORMED TOMORROW.

#	Organization	EIN	City	State	Federal Expenditures	Signal	Auditor (latest filing)	Score	Last Filing	Evidence	Outreach Priority
1	Permian Basin Regional…		Odessa	TX	$1,422,392	Auditor Change	Boring & Compan…	60	2026-07-23	View →	High
2	Name in the full report		Plainview	TX	$1M–$2M	Paid preparer change…	THOMAS & COM…	54			High
3	Name in the full report		Austin	TX	Under $750K	Paid preparer change…	MONTEMAYOR…	50			High
4	Name in the full report		San Anto…	TX	$2M–$5M	Auditor Change	Aprio, LLP	50			High
5	Name in the full report		Port Authur	TX	$2M–$5M	Auditor Change	Carr Riggs & Ingr…	49			High
6	Name in the full report		Houston	TX	$1M–$2M	New Finding	721396621	46			Medium
7	Name in the full report		Temple	TX	$1M–$2M	New Finding	742243906	45			Medium
8	Name in the full report		Desoto	TX	$2M–$5M	Auditor Change	Logan and Assoc…	45			High
9	Name in the full report		Houston	TX	$5M–$10M	New Finding	CARR, RIGGS &…	43			Medium
10	Name in the full report		San Anto…	TX	$2M–$5M	New Finding	COHNREZNICK…	43			Medium

CSV File Specifications

COLUMN DEFINITIONS FOR IMPORTED DATA

CSV column	Description	Example (row 1)
organization_name	Legal name as filed with the FAC	Permian Basin Regi…
ein	Employer Identification Number	
city	City on the latest filing	ODESSA
state	State (2-letter code)	TX
fac_total_federal_expenditures	Federal expenditures, latest FY	$1,422,392
primary_signal	Strongest signal observed	FAC_PRIMARY_AU…
fac_auditor_latest	Most recently observed auditor	Boring & Company,…
opportunity_signal_score	Opportunity Signal (0-100)	60
icp_fit_score	ICP Fit (0-100)	75
latest_fac_accepted_date	Latest FAC acceptance date	2026-07-23
fac_summary_url	Link to the FAC filing	View →
primary_signal_tier	S / A / B / T - sets the priority	A

How to Interpret This CSV Data

KEY NOTES FOR CLIENT USE

1. Each row is one nonprofit organization from Federal Audit Clearinghouse (FAC) single audit filings, ranked on what changed in its public record.
2. Signals name what was observed: an auditor change, a first single audit, a new finding, an open solicitation, or federal expenditures reaching the threshold.
3. Opportunity Signal (0-100) weighs what changed; ICP Fit (0-100) weighs size, complexity and geography. Neither is a prediction.
4. Outreach priority follows the signal tier (S and A High, B Medium, T Low) and suggests where to start; the judgement is yours.
5. Use the Evidence link to open the source filing and confirm key details before outreach.
6. This data is for informational and business development purposes only. Verify current information before contacting an organization.

Signal Legend

OPPORTUNITY SIGNAL TYPES

- **Auditor Change** — A different audit firm between two consecutive filings.
- **First Single Audit** — First single audit filing observed.
- **Threshold Entry** — Reached the threshold for its fiscal year.
- **New Finding** — New finding in the latest filing.
- **Open RFP** — Solicitation open on the date checked.

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OPPORTUNITY LIVES IN PLAIN SIGHT.

Every file in this folder

ROWS PER FILE, AS DELIVERED

The Texas build of 2026-11-02. Open the CSVs in any spreadsheet; the .xlsx holds the same tables, formatted, with a data dictionary sheet.

File	Rows	What it holds
01_open_rfps.csv	0	Every solicitation open on the generation date, with its deadline quoted from the issuer's page and a link to that page.
02_high_signal_accounts.csv	300	The ranked accounts, one row each, with the scores, the evidence sentence and the FAC report behind it.
03_incumbent_landscape.csv	235	The audit firms observed in this territory, with how many nonprofit audits each one signed.
04_program_context.csv	1,559	The federal programs behind each account, ten largest first.
00_data_dictionary.csv		Every exported column, what it means, and the export's own metadata: sources, method version, date format, known limits.
auditradar_<ST>_<date>.xlsx		The same four tables in one workbook, formatted, with a data dictionary; its first sheet is the formatted first page of the data.
summary.pdf / summary.html		This summary, to read or to forward.
summary_dark.html		The same summary in the dark theme.
csv_data_report.pdf		The CSV files explained: the first rows, every column, how to read the signals and the outreach priority.
manifest.json		The FAC extract this build came from, by checksum, and the profile used.

Every column of 02_high_signal_accounts.csv

COLUMN DEFINITIONS FOR IMPORTED DATA

In file order. A blank cell means the source did not report the value; coverage_flags names the reason. The same list, for every file, is 00_data_dictionary.csv.

Column	What it means
organization_id	Our stable id for the organization. Use it to join these sheets together.
organization_name	The organization's name as filed with the Clearinghouse, normalised.
ein	Employer Identification Number, the IRS identifier for the organization.
auditee_uei	Unique Entity Identifier (SAM.gov), where the filing carried one.
state	The auditee's state on the latest filing.
metro	Metro grouping we assign from the city, for territory work. OTHER = outside a named metro.
city	The auditee's city on the latest filing.
entity_type	The entity type the Clearinghouse records: non-profit, higher education, and so on.
website	A website domain inferred from the domain of the auditee contact email on the FAC filing; blank for free-mail domains.
ntee_code	IRS National Taxonomy of Exempt Entities code — what field the organization works in.
irs_subsection	The 501(c) subsection the organization is exempt under.
irs_revenue_latest	Total revenue from the IRS Business Master File: the IRS's figure from the organization's latest return, not current financials.
irs_assets_latest	Total assets from the IRS Business Master File, same caveat as revenue.
irs_tax_period	The tax period those Business Master File figures belong to.
icp_fit_score	0-100. How well the account matches a regional nonprofit audit practice: size, complexity, geography.
opportunity_signal_score	0-100. The weight of what changed on the public record.
data_confidence	HIGH, MEDIUM or LOW: identifier quality, recency and resubmission status.
primary_signal	The single strongest thing observed on this account.
primary_signal_tier	A direct change · B complexity change · T timing · S an open solicitation.
service_opportunity	The service the signal points at, for example a financial statement audit.
service_basis	What that inference rests on — an observed change, a filing, or a posted solicitation.
signal_types	Every signal observed, semicolon separated, strongest first.
why_this_account	The evidence sentence: what was observed, when, and in which filing. Nothing in it is inferred beyond what the cited filing says.
fac_audit_year_latest	The audit year of the most recent single audit filing we observed.

Column	What it means
fac_report_id	The Clearinghouse report id. Paste it after app.fac.gov/dissemination/summary/ to read the filing.
fac_summary_url	Direct link to that filing on app.fac.gov.
latest_fac_accepted_date	The date the Clearinghouse accepted that filing.
fac_fiscal_year_end	The fiscal year end on that filing. Its next anniversary is when the following audit falls due.
fac_total_federal_expenditures	Total federal expenditures on the latest filing.
applicable_threshold	The single audit threshold for that fiscal year start: $750,000 before 2024-10-01, $1,000,000 on or after.
above_threshold	1 when federal expenditures met that threshold.
fac_auditor_latest	The audit firm named on the latest filing — most recently observed, not a statement about a current contract.
fac_auditor_previous	The audit firm named on the prior year's filing.
fac_auditor_ein_latest	The EIN of the firm on the latest filing.
fac_auditor_change_status	DETECTED when the latest filing names a different firm than the prior year's and the change is not a renamed or re-spelled firm, a firm that appears to have combined into another, or the same auditor contact; NONE when both name one firm; INDETERMINATE when we cannot say.
fac_auditor_observed_tenure_periods	How many consecutive filings name the same firm, counting a renamed or re-spelled firm as the same firm. A firm that appears to have combined into another starts a new run. A long run is a relationship; a short one is an opening.
fac_material_weakness	1 when the latest filing discloses a material weakness in internal control.
fac_significant_deficiency	1 when the latest filing discloses a significant deficiency.
fac_material_noncompliance	1 when the latest filing discloses material noncompliance.
fac_going_concern	1 when the latest filing carries a going concern disclosure.
fac_low_risk_auditee	1 when the auditee qualified as low risk for that year.
fac_findings_count	How many findings the latest filing reports.
fac_repeat_findings_count	How many of those repeat a prior year's finding.
fac_program_count	How many federal programs the latest filing covers.
fac_largest_program_name	The largest federal program by expenditure on that filing.
fac_largest_program_expenditure	What was spent on that program.
resubmission_version	Higher than 0 when the filing supersedes an earlier submission.
rfp_status	OPEN when a solicitation was open on the generation date; blank when none was found.
rfp_title	The solicitation's title as posted.
rfp_proposal_deadline	The proposal deadline, quoted from the issuer's page.
rfp_source_url	The issuer page the solicitation was read from.
rfp_last_verified_at	The date we last read that page.
accounting_fees_latest	Form 990 Part IX line 11c for the latest return read. It covers every accounting service bought that year, so read it as a ceiling on the audit fee, not the fee.
accounting_fees_previous	The same line on the prior return.
observed_tax_preparer_current_period	The paid preparer signing the latest return read.
latest_990_tax_period	The tax period of that return.
coverage_flags	Why a cell is blank, field by field. A missing value is never shown as $0.
fac_filed_contact_title	The auditee contact's title. As filed in FAC report <fac_filed_contact_report_id> (accepted <fac_filed_contact_accepted_date>); not verified or updated by AuditRadar. Blank when the filing left it empty.
fac_filed_contact_phone	The auditee contact's phone number, as typed on the filing. As filed in FAC report <fac_filed_contact_report_id> (accepted <fac_filed_contact_accepted_date>); not verified or updated by AuditRadar. Blank when the filing left it empty.
fac_filed_contact_email	The auditee contact's email address, as given on the filing. As filed in FAC report <fac_filed_contact_report_id> (accepted <fac_filed_contact_accepted_date>); not verified or updated by AuditRadar. Blank when the filing left it empty.
fac_filed_certifying_official_name	The official who certified the filing for the organization. As filed in FAC report <fac_filed_contact_report_id> (accepted <fac_filed_contact_accepted_date>); not verified or updated by AuditRadar. Blank when the filing left it empty.
fac_filed_certifying_official_title	That certifying official's title. As filed in FAC report <fac_filed_contact_report_id> (accepted <fac_filed_contact_accepted_date>); not verified or updated by AuditRadar. Blank when the filing left it empty.
fac_filed_contact_report_id	The FAC report the five contact columns were read from: the same report as fac_report_id. Blank when that filing carries no contact.
fac_filed_contact_accepted_date	The date the Clearinghouse accepted that report. The contact is as of that filing, not as of today.
fac_filed_contact_note	The same provenance on every row that has a contact: "As filed in FAC report <id> (accepted <date>); not verified or updated by AuditRadar."

Column	What it means
website_check_email	Whether the filed email is on the organization's own website, for this report: EMAIL_ON_SITE (page in website_check_email_url), EMAIL_DOMAIN_MATCHES_SITE, EMAIL_NOT_ON_SITE, NO_EMAIL_FILED or NOT_CHECKED (site unreachable or robots.txt). Blank: no check for this report. Where it appears, not that it is answered.
website_check_email_url	The organization's page the filed email was found on.
website_check_phone	The same check for the filed phone: PHONE_ON_SITE, PHONE_NOT_ON_SITE, NO_PHONE_FILED or NOT_CHECKED. Blank when no check was made for this report.
website_check_phone_url	The organization's page the filed phone was found on.
website_checked_at	The date the organization's website was read for that check.

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